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WASHINGTON, D. C. 20005

REPUBLIC 7-5900

January 31, 1967

Mr. Gerald Brodsky
International Information
Incorporated
2044 Chestnut Street
Philadelphia, Pa. 19103

Dear Mr. Brodsky:

On November 16, 1966, I wrote to you regarding this firm's intention to enter into a contract with your company for certain abstracting and computer services on a legal information storage and retrieval project which we have undertaken.

Pursuant to that letter of intent, which sketched the broad outlines of the arrangement contemplated, we understand that you have been proceeding on an urgent basis with the acquisition of the necessary equipment, personnel and materials.

We have been pleased to receive from you during the past two months a number of documents setting forth in more detail the nature and extent of the services that we have asked you to provide and the terms and conditions on which you are willing to perform them. We have received an extensive technical description of how we have asked you to proceed in a document designated P-6050 and dated December 8, 1966. We also received a letter, dated December 15, 1966, setting forth the schedule of charges for your work and estimating total charges for the period to March 7, 1967, of \$167,000 and for the period March 8, 1967 through March 7, 1968, of \$192,000.

In addition, since then, we have received your letter of December 27, 1966, clarifying a number of points raised in our letter of December 23, 1966. We have received your letter of December 29, 1966, regarding a revised, deeper method of indexing documents which we require. These two letters also

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enclosed a new, revised page 1-5 and a new, revised page 1-6 for your descriptive technical brochure of December 8, 1966, and we have inserted these in place of the old pages.

We have received the reply of Systems Science Corporation to our letter of December 23, 1966. We have received your letters of January 17 and January 24, 1967, confirming your estimate of the total charges for the period to March 7, 1967 of \$167,000 and increasing your estimate of the total charges for the period March 8, 1967 through March 7, 1968 to \$224,400. These new estimates are now based on the revised methods and procedures for deeper indexing, on the charges expected for preparation and insertion into the system of an estimated 1,000 documents per month, and on our decision to require the preparation of only the descriptors and an annotation for each document, thus deleting preparation of an abstract as originally contemplated.

As amended and clarified by the documents referred to in the preceding two paragraphs, we now find that your proposal is satisfactory to us, and we hereby accept it.

We would like to emphasize once again, however, how important it is that your personnel go forward with this work subject to our continued and detailed guidance and control. Moreover, careful conformity to all the abstracting and indexing instructions which we have developed and communicated to you in recent conferences will be essential for the system to fulfill our needs and those of other interested counsel.

We very much look forward to working with you and having your organization available to assist us on this important legal project.

Sincerely yours,

Stanley L. Temko

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